

# EDCO Building a Profitable Rental Ticket

Every layer represents hundreds of dollars in a rental opportunity!

Application: Surface Prep for 1,000 sq/ft Stain & Seal



TS-8



## FIRST LAYER REMOVAL:

1/4" ABOVE THE CONCRETE SURFACE

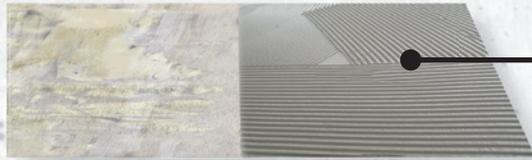
Examples: Vinyl Tile, Linoleum, Ceramic Tile, Carpet

Machines: Floor Strippers, Scrapers, & Scalers

Tooling: Scraper Blades & Chisels



2EC-NG



## SECOND LAYER REMOVAL:

1/32" - 1/4" ABOVE THE CONCRETE SURFACE

Examples: Adhesives, Glues, Thinsets, Industrial Build Ups

Machines: Magna-Trap Low RPM Floor Grinders

Tooling: Magna-Blades w/ 8-sided Tungserts, Dyma-Dots, Dyma-Segs, PCD w/ backing segment

Dust Control: Vac-200 & Vac-290



Magna-Blade



## THIRD LAYER REMOVAL AND/OR PREPARATION:

1/64" ABOVE TO 1/16" INTO THE CONCRETE SURFACE

Examples: Adhesive residue, sealers, surface imperfections

Machines: Magna-Trap Low RPM & Turbo Grinders

Tooling: Dyma-Dots, Dyma-Segs, PCD w/ backing segment

Dust Control: Vac-200 & Vac-290



Double Dyma-Dots



TMC-7

## DO YOU NEED TO GRIND OR CLEAN ALONG A VERTICAL SURFACE?

**STAND UP!** Using an EDCO TMC-7 7" Edge Grinder provides faster and less back breaking work than using a traditional angle grinder.



VAC-200

## IS DUST CONTROL A FACTOR?

**YES!** Grinding concrete releases harmful silica dust in the air. In order to be OSHA compliant pair an EDCO machine with a VAC-200 for proper dust collection.

### 1st Layer

Machine	QTY.	Daily EQ.	Daily AC.	# Days	Total
TS-8	1	\$75		1	\$75
<b>Tooling</b>					
Scraper Blades	1		\$5	1	\$5
<b>Total Rental Cost</b>					<b>\$80</b>

### 2nd & 3rd Layers

Machine	QTY.	Daily EQ.	Daily AC.	# Days	Total
2EC-NG	1	\$125		2	\$250
<b>Tooling</b>					
Magna-Blades	6		\$150	1	\$150
Double Dyma-Dots	6		\$150	1	\$150
<b>Total Rental Cost</b>					<b>\$550</b>

### Edge Grinding

Machine	QTY.	Daily EQ.	Daily AC.	# Days	Total
TMC-7	1	\$100		1	\$100
<b>Tooling</b>					
Magna-Blades	3		\$75	1	\$75
Double Dyma-Dots	3		\$75	1	\$75
<b>Total Rental Cost</b>					<b>\$250</b>

### Dust Control

Machine	QTY.	Daily EQ.	Daily AC.	# Days	Total
VAC-200	1	\$100		3	\$300
<b>Tooling</b>					
Tray Liners (ED16766901)	5		\$10		\$10
<b>Total Rental Cost</b>					<b>\$310</b>

### Power

Machine	QTY.	Daily EQ.	Daily AC.	# Days	Total
Generator	1	\$50		3	\$150
<b>Total Rental Cost</b>					<b>\$150</b>

### FINAL RENTAL COST

\$1,340

Price Per SQ. FT

\$1.34

# QUESTIONS TO CONSIDER BEFORE STARTING WORK OR RECOMMENDING EQUIPMENT

- 1. **Job site location?**  
(Power availability, suspended slab, loading dock, residential/commercial or industrial)
- 2. **Why is the job being performed?**
- 3. **What is the material to be removed?**  
(Concrete, asphalt, coating, tile, adhesive, other)
- 4. **Are you on concrete?**
- 5. **What is the thickness of the material?**  
1/16" Grinders, 1/8" Crete-Planers®, 1/4" Crete-Crusher®, other?
- 6. **What is the condition of the material?**  
(Flaking, solid, other)
- 7. **Is your concrete older than 28 days?**
- 8. **Has any other process been attempted?**
- 9. **What type of surface texture is desired?**  
(Smooth or textured)
- 10. **What will be applied over the prepared surface?**  
(Thin or thicker coating)
- 11. **What is the square footage of your job?**  
Will the work be divided into sections?
- 12. **Is dust control a factor?**  
(Yes! Always use an EDCO vacuum or water)
- 13. **What type of machine power, voltage/amperage is desired?**
- 14. **Do you need to grind or clean along a vertical wall?**
- 15. **Do you need to clean out expansion joints or repair random cracks?**

## STRIP:

Soft Glue & Adhesive, Foam Rubber Carpet Backing, Flaking Paint, Soft Mastic, Paint Buildup  
(\*Strip off soft-material that can be cut with a utility knife)

### MAGNA-BLADES

(8 Stripping Sides Per Replaceable Tungserts)

#### IDEAL FOR:

Stripping soft/thick coatings without grinding or removing concrete surfaces. (Packs of 3)

**Classification: Directional**  
**Concrete Surface Profile: CSP 0**



**PRO TUNGSTEN III CARBIDE REPLACEMENT PACK**  
(Pack of 6)

## GRIND:

Hard Thin Coatings, Concrete Sealers, Mortar Based Thinset, Light Concrete Leveling, Smooth/Level Concrete Imperfections

### DOUBLE DYMA-DOTS

#### IDEAL FOR:

General removal of Epoxies, Residual Mastics, Thin-sets (yellow only), and other coverings. Leaves clean smooth surfaces with small amount of scratches and no gouging. General Purpose tool used for a wide range of prepping and removal applications. (Packs of 3)

**Classification: Omni-Directional**  
**Concrete Surface Profile: CSP 1-2**  
**Grits Available: 30, 70, & 120**



### DYMA-SEGS

#### IDEAL FOR:

General purpose aggressive grind. Designed for coatings and concrete removal. Leaves clean smooth surfaces with medium amounts of scratches. Available in Coarse Grit only.

**Classification: Omni-Directional**  
**Concrete Surface Profile: CSP 2**  
**Grits Available: 18**



## REMOVE:

Industrial Strength Coatings, Waterproof Membrane, Hard Thin Coverings, Pool Decks, Epoxy & Polyurea

### PCD W/BACKING SEGMENT

#### IDEAL FOR:

Removing thick industrial coatings. This tool creates textured concrete surfaces. (Packs of 3)

**Classification: Directional**  
**Concrete Surface Profile: CSP**  
**Varies depending on application**

